

CEDIA EXPO 2026

HILL RESIDENTIAL MANUFACTURER PARTNER TRAINING GUIDE

SEPTEMBER 1–4, 2026

PLAN YOUR CEDIA EXPERIENCE

Make the most of your time at CEDIA. Explore focused training from Hill Residential's manufacturer partners and build the knowledge, confidence, and relationships to grow your business.

TUESDAY, SEPTEMBER 1

JOSH.AI | JOSH OFFICES 125 17th Street, 2nd Floor, Denver, CO 820

8:30–10:30 AM Josh.AI Sales & Systems Design Training
9:00–11:00 AM Josh.ai Advanced Technical Training

12:30–4:00 PM Josh Technical Certification Training
1:00–3:00 PM Josh.ai Advanced Technical Training

WEDNESDAY, SEPTEMBER 2

LUTRON | ROOM 108

8:00–9:00 AM First Look: Lutron's Newest Intelligent Lighting Solutions
9:30–10:30 AM From Curious to Certified: Getting Started with Lutron
11:00 AM–12:00 PM Launch Your Lighting Business: Where to Start & How to Win
1:00–2:00 PM The True Cost of Intelligent Lighting—Explained
2:30–3:30 PM Sell the Dream: Storytelling Strategies That Win Luxury Projects

LUTRON | ROOM 110

8:00–9:00 AM Turn Upgrades into Revenue: Winning with HomeWorks Modernization
9:30–10:30 AM Native by Design: Unlocking New Opportunities Through Partnerships
11:00 AM–12:00 PM Unveil Luxury in Motion: The Latest from Lutron Shades
1:00–2:00 PM Blueprint for Success: HomeWorks Specifications and Design Essentials
2:30–3:30 PM What's New and What's Next: Fresh Capabilities in HomeWorks QSX & RadioRA 3

SAMSUNG

Sessions repeat throughout the day: 9:00–10:30 AM / 11:00 AM– 12:30 PM / 1:30–3:00 PM / 3:30–5:00 PM

ROOM 112 CI Unlocked: The 4 P's—Partnerships, Placement, Performance & Profitability

ROOM 113 CI Unlocked: Tips & Tricks 2026—Precision Panel Tuning & Integration

THURSDAY, SEPTEMBER 3

LUTRON | ROOM 108

8:00–9:00 AM Launch Your Lighting Business: Where to Start & How to Win
9:30–10:30 AM The True Cost of Intelligent Lighting—Explained
11:00 AM–12:00 PM First Look: Lutron's Newest Intelligent Lighting Solutions
1:00–2:00 PM The Room That Answers Back: Peer Discussion on Intelligent Lighting
2:30–3:30 PM Native by Design: Unlocking New Opportunities Through Partnerships
4:00–5:00 PM Sell the Dream: Storytelling Strategies That Win Luxury Projects

LUTRON | ROOM 110

8:00–9:00 AM Behind the Shade: The Science and Art of Fabric Selection
9:30–10:30 AM From Curious to Certified: Getting Started with Lutron
11:00 AM–12:00 PM Unveil Luxury in Motion: The Latest from Lutron Shades
2:30–3:30 PM Been There, Done That: Lessons from Real HomeWorks and Shading Projects
4:00–5:00 PM Designing Exceptional HomeWorks Experiences Through Engraving & Programming

SAMSUNG

Sessions repeat throughout the day: 9:00–10:30 AM / 11:00 AM– 12:30 PM / 1:30–3:00 PM / 3:30–5:00 PM

ROOM 112 CI Unlocked: The 4 P's—Partnerships, Placement, Performance & Profitability

ROOM 113 CI Unlocked: Tips & Tricks 2026—Precision Panel Tuning & Integration

